

Memorandum of Understanding (MoU)

Date and place: March 22, 2017, St.-Petersburg, Russia

NP «The St. Petersburg House Property Owners Association» in the person of its Chairman *Nikolai V. Pitirimov*on behalf of St.-Petersburg cleantech cluster,

Association «CLEANTECH LATVIA» in the person of its *Project ManagerAijaLedgizina*(by power of authority from Managing Director Evija Pudane),

Green Net Finland in the person of its Managing DirectorSuvi Häkämies,

Finnish Water Forum in the person of its **DeputyProject Manager Sveta Silvennoinen-Hiisku**(by power of authority from Managing Director Markus Tuukkanen) -

Members of **metacluster** "**BALTIC CLEANTECH ALLIANCE**" (further – the Members) are agreed on the following:

- The BALTIC CLEANTECH ALLIANCE umbrella brand will be utilized actively by the members of the metacluster and their member organizations beyond project lifetime within their future activities in the target markets and possibly in the new markets as well, by the clusters and possibly also by the individual cluster member businesses. In case an individual company wishes to utilize the brand, the cluster it is member of approves the usage. In addition, the user of the brand is obligated to mention via which cluster it is a part of the brand.
- 2. The members will meet approximately once a year to exchange information and to check if future project collaboration could exist.
- 3. The members look for opportunities to expand the collaboration into new markets, as well as look for new project collaboration in the existing target markets.
- 4. When applicable, the metacluster "BALTIC CLEANTECH ALLIANCE" can be expanded with new clusters/networks from Baltic Sea Region willing to join the metacluster. The main requirement for approval are activities aimed on improvement of sustainability in BSR. The joining of new cluster/network as a member requires the written approval of all three founding partners – Green Net Finland, Finnish Water Forum and Cleantech Latvia.

The meta-cluster "BALTIC CLEANTECH ALLIANCE" created in the INTERREG Central Baltic Programme CB2East project will continue its cluster-to-cluster collaboration without forming of any kind of juridical organization/legal form, but as an alliance of the cleantech clusters under the umbrella brand "BALTIC CLEANTECH ALLIANCE".

Membership in the metacluster gives solid base for collaboration and broader stakeholder network for all the individual clusters involved, leading to a better critical mass and dissemination level of any activity of the individual cluster. Utilizing the umbrella brand "BALTIC CLEANTECH ALLIANCE" gives an advantage to be better recognized in the new target markets.

SIGNATURES:

| Signature: Name and organization: | |
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| Signature: | |
| Name and organization: | Aija Ledgizina, CLEANTECH LATVIA |
| Signature: Name and organization: | Nikolai V. Pitirimov, NP «The St. Petersburg House Property Owners Association» |
| Signature: Name and organization: | Sveta Silvennoinen-Hiisku, Finnish Water Forum |